## PACK SALE DUTIES

## DONE BY BOOKKEEPER

- 1. Calculate sales for 100 markets. (\$342,136.81 As per last year)
- 2. Calculate deductions for 100 markets.
  (Wholesaler & Promoter \$283,595.75 As per last year)
- 3. Prepare monthly/quarterly/yearly sales tax returns for 32 states. (\$19,652.16 As per last year)
- 4. Deposit pack sale money to proper account for 100 markets. (\$56,381.06 As per last year)
- 5. Follow up with each state account for any needed permits, licenses, or ongoing reporting. (\$2,463.84 As per last year)
- 6. Provide sales figures and individual state & county information to the accountant monthly.
- 7. Balance each pack sale market after all expenses are paid in 100 markets.
- 8. Set-up and finance any lines of credit for wholesaler in 100 markets and provide starting draw money for registers.
- 9. Do overall accounting spreadsheet after all markets are complete and balanced.
- 10. Keep track of all accounting fees due on 100 pack sale markets.
- 11. Oversee credit card account for any reversal or chargebacks.
- 12. Balance and maintain checking/savings account for pack sale money.